

## BUSINESS ADVANTAGES

- **Accelerated Digital Transformation:** Leverage 20+ years of VMware expertise for rapid VCF deployment and optimization, reducing time-to-value and enabling innovation without internal resource strain.
- **Cost Savings & Operational Efficiency:** BYOL model combined with full management, proactive tuning, and no hidden fees deliver predictable budgeting.
- **Reliable, Compliant Hybrid Cloud Foundation:** Achieve 99.999% uptime, seamless public cloud integration, and robust compliance in sustainable facilities—ensuring business continuity, security, and scalability for regulated industries.

## Your Cloud. Your License. Fully Managed.

At Opus Interactive, our VMware Cloud Management service delivers fully managed VMware-based solutions, empowering your organization with private, hybrid, and multi-cloud environments built on VMware Cloud Foundation (VCF). We handle end-to-end operations—including vSphere compute, vSAN storage, NSX networking, and Aria management—hosted in our FISMA High-rated, LEED Platinum/net-zero Tier III+ data centers or in your on-premises setup. Opus fully manages your VMware ecosystem so you can focus on innovation and core business, leveraging seamless integration, high performance, security, and compliance without the operational burden.



**29+ Years of Proven Reliability. 20+ Years of VMware Management Expertise.**

Opus Interactive deliver high-touch, relationship-driven management that accelerates transformation, reduces complexity, and ensures reliability. Our solutions are tailored and backed by 99.999% uptime SLAs, 15-minute critical response times, 100% uptime guarantees, and a 9.4 NPS rating.

*Solutions built for performance,  
backed by SLAs*



# Comprehensive VMware Cloud Management

Our expert team provides oversight and optimization for:

- **VMware Cloud Foundation (VCF)** — Unified platform for private/hybrid clouds with integrated compute, storage, networking, and management.
- **Fully Managed Operations:** Provisioning, configuration, monitoring, patching, performance tuning, and 24/7 support.
- **Hybrid & Multi-Cloud Integration:** Seamless connectivity to AWS, Azure, Google Cloud, and other environments for flexible workloads.
- **Compliance & Security:** Alignment with HIPAA, PCI-DSS, FedRAMP Moderate Ready, SOC 2, and more, plus built-in protection and vulnerability management.
- **High Availability & DR:** Redundancy, failover, and disaster recovery strategies tailored to your RTO/RPO needs.
- **BYOL Model:** Bring Your Own License for VMware software—Opus provides the infrastructure, management, and expertise.

## Key Benefits

- **Simplified Operations & Reduced Complexity:** Full management eliminates tool sprawl, manual tasks, and in-house overhead for faster innovation.
- **Superior Performance & Scalability:** Optimized VCF environments with seamless hybrid extensibility, low-latency connectivity, and effortless scaling.
- **Cost Efficiency & Predictability:** BYOL flexibility avoids licensing markups; transparent billing with no hidden fees, plus optimization to lower overall TCO.
- **Unmatched Security & Compliance:** Enterprise-grade safeguards in redundant, certified data centers across multiple regions.
- **The Opus Advantage:** White-glove 24/7/365 support, proven 29+ year reliability, and people-first service for peace of mind and business growth.
- **Advantage+:** Opus offers a suite of value-added services to ensure security, interoperability, and business continuity for your mission-critical workloads.

## Pricing & Getting Started

Pricing is customized based on your environment (e.g., workload size, VCF components, management and scope)—with flexible, transparent models. Available in multi-year contracts.



## WHITE GLOVE SUPPORT

- 100% uptime guarantees
- Opus Interactive Infrastructure, Datacenter, and Network SLA
- 15-Minute Response Time
- 24/7/365 phone and live access to engineer support
- NPS 9.42
- 95.6% CSAT

## ABOUT OPUS INTERACTIVE

Since 1996, Opus Interactive has provided tailored cloud, colocation, and AI-ready infrastructure solutions that help customers control costs and optimize resources from secure Tier III+ data centers in Oregon, Texas, and Northern Virginia.

With over 29 years of reliability, our solutions consistently meet strict compliance standards, including PCI-DSS, HIPAA, ISO 27001, and SSAE 18 Type II SOC 2, ensuring secure and auditable operations for enterprises.

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