

BUSINESS ADVANTAGES

→ Accelerated Digital Transformation:

Transformation: Leverage 20+ years of VMware expertise for rapid VCF deployment and optimization, reducing time-to-value and enabling innovation without internal resource strain.

→ Cost Savings & Operational Efficiency:

Efficiency: BYOL model combined with full management, proactive tuning, and no hidden fees deliver predictable budgeting.

→ Reliable, Compliant Hybrid Cloud Foundation:

Cloud Foundation: Achieve 99.999% uptime, seamless public cloud integration, and robust compliance in sustainable facilities—ensuring business continuity, security, and scalability for regulated industries.

Your Cloud. Your License. Fully Managed.

At Opus Interactive, our VMware Cloud Management service delivers fully managed VMware-based solutions, empowering your organization with private, hybrid, and multi-cloud environments built on VMware Cloud Foundation (VCF). We handle end-to-end operations—including vSphere compute, vSAN storage, NSX networking, and Aria management—hosted in our FISMA High-rated, LEED Platinum/net-zero Tier III+ data centers or in your on-premises setup. Opus fully manages your VMware ecosystem so you can focus on innovation and core business, leveraging seamless integration, high performance, security, and compliance without the operational burden.



29+ Years of Proven Reliability. 20+ Years of VMware Management Expertise.

Opus Interactive deliver high-touch, relationship-driven management that accelerates transformation, reduces complexity, and ensures reliability. Our solutions are tailored and backed by 99.999% uptime SLAs, 15-minute critical response times, 100% uptime guarantees, and a 9.4 NPS rating.

*Solutions built for performance,
backed by SLAs*



Comprehensive VMware Cloud Management

Our expert team provides oversight and optimization for:

- **VMware Cloud Foundation (VCF)** — Unified platform for private/hybrid clouds with integrated compute, storage, networking, and management.
- **Fully Managed Operations:** Provisioning, configuration, monitoring, patching, performance tuning, and 24/7 support.
- **Hybrid & Multi-Cloud Integration:** Seamless connectivity to AWS, Azure, Google Cloud, and other environments for flexible workloads.
- **Compliance & Security:** Alignment with HIPAA, PCI-DSS, FedRAMP Moderate Ready, SOC 2, and more, plus built-in protection and vulnerability management.
- **High Availability & DR:** Redundancy, failover, and disaster recovery strategies tailored to your RTO/RPO needs.
- **BYOL Model:** Bring Your Own License for VMware software—Opus provides the infrastructure, management, and expertise.



WHITE GLOVE SUPPORT

- 100% uptime guarantees
- Opus Interactive Infrastructure, Datacenter, and Network SLA
- 15-Minute Response Time
- 24/7/365 phone and live access to engineer support
- NPS 9.42
- 95.6% CSAT

Key Benefits

- **Simplified Operations & Reduced Complexity:** Full management eliminates tool sprawl, manual tasks, and in-house overhead for faster innovation.
- **Superior Performance & Scalability:** Optimized VCF environments with seamless hybrid extensibility, low-latency connectivity, and effortless scaling.
- **Cost Efficiency & Predictability:** BYOL flexibility avoids licensing markups; transparent billing with no hidden fees, plus optimization to lower overall TCO.
- **Unmatched Security & Compliance:** Enterprise-grade safeguards in redundant, certified data centers across multiple regions.
- **The Opus Advantage:** White-glove 24/7/365 support, proven 29+ year reliability, and people-first service for peace of mind and business growth.
- **Advantage+:** Opus offers a suite of value-added services to ensure security, interoperability, and business continuity for your mission-critical workloads.

Pricing & Getting Started

Pricing is customized based on your environment (e.g., workload size, VCF components, management and scope)—with flexible, transparent models. Available in multi-year contracts.

ABOUT OPUS INTERACTIVE

Since 1996, Opus Interactive has provided tailored cloud, colocation, and AI-ready infrastructure solutions that help customers control costs and optimize resources from secure Tier III+ data centers in Oregon, Texas, and Northern Virginia.

With over 29 years of reliability, our solutions consistently meet strict compliance standards, including PCI-DSS, HIPAA, ISO 27001, and SSAE 18 Type II SOC 2, ensuring secure and auditable operations for enterprises.

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