

## Safeguard and ensure the availability of all your business critical information.

**Choose tailored levels of service to provide the level of risk tolerance your mission critical workloads require - from weeks to restore, seconds to restore, or real-time active/active geographically load-balanced solutions across multiple data centers.** Solutions are built with the most stringent of workloads in mind, and are customizable to meet the needs of any workload critical to keeping your organization operational.

### KEY BENEFITS

- **Predictable cost** – Significantly reduces costs and increases productivity by eliminating expenses associated with a second data center – hardware, space, power, and staff
- **Reduce complexity** – Eliminate the manual coordination of hardware and virtualization activities with centralized management
- **Improve service levels** – Tailored recovery point objectives (RPO) of seconds and recovery time objectives (RTO) of minutes
- Easily scale and mobilize applications to meet changing business and technical requirements
- **Simplify off-site backup** – Built-in ability to mirror primary NAS backup contents to other backup repositories with the same or different retention policy with 100% bulletproof protection from ransomware and insider threat with immutable backups



### IMPROVING CONTINUITY STRATEGIES WITH HIGH AVAILABILITY

Reliable backup is one of the foundations of availability. When things go wrong, data can be lost. The more data that is lost, the greater the potential business impact. Part of getting back up and running quickly is incorporating high availability with a 3-2-1 backup strategy to restore operations to where they were before the problem started.

**3: Maintain at least three copies of your data and applications.** That's the one copy you're using and two backups. This way, if one of your backups is unavailable for any reason (such as the backup is collocated with your primary copy and both go down), you can still recover what you need.

**2: Store your backups on at least two different types of media.** One reason for this is that each type of media has its own vulnerabilities, and you don't want both of your

*Solutions built for performance,  
backed by SLAs*

backups susceptible to the same problem. For example, two drives in a data center could be corrupted by the same virus or infrastructure failure. By utilizing different media, you can reduce your exposure to the same incident preventing access to both of your backups.

**1: Keep one of the backups in a different location.** Consider a crisis in your primary data center, such as a fire or power failure. If all of your copies are collocated, they can all be affected, taking down your organization.

**0: Verify your recovery plan has zero errors.** It is not uncommon for organizations to implement a reasonable recovery plan but fail to confirm that it performs as required. Regular testing is essential to ensuring that, if you lose access to your data and applications, your organization can be back online in a minimal amount of time.

Opus makes it easier for organizations to employ the 3-2-1-0 rule, ensuring your critical workloads are available when and where you need them.

## GET 3-2-1-0 HIGH AVAILABILITY RECOVERY IN 2 EASY STEPS

Backup your servers (located on dedicated IaaS, OpusCloud, or collocation) and application data disk-to-disk in one of our world class cloud-enabled datacenters. Replicate that data to any of the other two facilities in our portfolio. All our data centers have been selected for regional distribution, high security, uptime, connectivity, and energy grid redundancy to offer the highest in reliability for your critical systems - with no added fees so your business continuity costs are fully transparent and predictable.

- No setup fees
- No service contract fees

### Step 1: Select the destination you want to back up your data to:



Western Region  
Hillsboro, Oregon  
Tier III+  
Western Interconnect



Central Region  
Dallas, TX  
FISMA High-Rated  
Texas Interconnect



Eastern Region  
Manassas, VA  
FISMA High-Rated  
Eastern Interconnect

### Step 2: Select amount of data to backup:

#### <25 Terabytes

**\$50 per TB**

plus \$15

monthly licensing for  
Veeam Backup and  
Replication Software

#### 25-99 Terabytes

**\$40 per TB**

plus \$15

monthly licensing for  
Veeam Backup and  
Replication Software

#### 100+ Terabytes

**\$30 per TB**

plus \$15

monthly licensing for  
Veeam Backup and  
Replication Software



**Hewlett Packard  
Enterprise**

Opus Interactive has been an HPE® Partner and VMware Partner since circa 2003.

# ENSURE PERFORMANCE, SECURITY, AND AVAILABILITY FOR YOUR MISSION CRITICAL WORKLOADS

Opus Interactive backup is available on 12, 24, 36, 48 or 60 month contract terms (variable by datacenter location and size of requirement) – discounted rates are available for longer term commitments – please discuss with your Opus Interactive account manager. Offerings are also available on month-to-month contract terms.

## Complete visibility and control

Access and recover data from the OpusCloud backup repositories directly using the backup console; track OpusCloud repository consumption and receive reminders for hosted storage renewals.

## Hosted offsite backups

Get your physical and virtual backups offsite to a hosted OpusCloud repository through a secure SSL connection with no additional Veeam licensing required.

## End-to-end encryption

Rest easy by encrypting all data at source (before it leaves your network perimeter), in flight and at rest, without negatively impacting the data reduction ratios of built-in compression and WAN Acceleration.

## And, with DRaaS, even MORE

- Automated VM Recovery
- PAYGO
- RTO SLAs
- Failback Support
- Recovery to Opus IaaS
- Recovery to Public Cloud
- Recovery to Hybrid/Multicloud
- Fully Managed
- Support for Physical x86
- Support for VDI
- Support for Containers
- BaaS Competencies
- App Dependency Mapping and Sizing
- Advanced Runbook Creation
- Automated Recovery Testing
- Change Management Assurance
- Application Recovery Assurance
- Proactive Cyber-resiliency
- Cloud Workload Recovery



## About Opus Interactive

Founded in 1996, Opus Interactive has earned a reputation for complex hybrid cloud solutions that deliver compliance, performance, security, and cost. The Company operates from Tier III+ data centers located in Hillsboro, Portland, Dallas, and Northern Virginia.

With past performance that includes more than 25 years of proven results and solutions that meet PCI-DSS, HIPAA, and SSAE 18 Type II SOC 2 compliance standards, Opus specializes in helping customers reduce cost and optimize resources using right sized solutions and efficient operations.

- Hybrid and Multi-Cloud
- IaaS & OpusCloud
- Colocation
- DRaaS & Backup
- Monitoring
- Network

## OPUS WHITE GLOVE SUPPORT

Get the Opus White Glove Support with **no service contract fees.**



- 100% Uptime Guarantees
- SLA Guarantees
- 7x24x365 Access to Support Engineers
- 15-Minute Response Time (for business-critical support tickets)
- And MORE!

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