The InterProse Corporation

Allowing critical business processes to be implemented in days instead of months.

In today's web-based acounting world, it's all about using technology to do more with less to save time and personal resource costs.

The cloud accounting industry is expected to break $2 billion in 2016. From collection agencies and property management companies to healthcare and government, industries across the board are implementing web-based debt recovery solutions built to meet strict security standards, housed in state-of-the-art datacenters, and accessible across multiple platforms to minimize costs and maximize staff efficiencies.

InterProse, is a multinational computer software and technology corporation headquartered in Vancouver, Washington, USA. Originally founded as a data integration company in 1996, the company has shifted its products to a Cloud computing implementation for its WebAR cloud software since 2000. Today, InterProse provides cloud computing, and consulting services for Accounts Receivable Management (ARM), debt collection, and electronic payment services for accounts receivable and debt collection.

"Working with Opus has not only helped us grow our business but has also enabled us to bring larger and more sophisticated customers into our stable. The reliability and scalability of Opus' cloud solutions has really opened up our possibilities."

President & CEO
The Interprose Corporation

About Opus Interactive
Founded in 1994, Opus Interactive provides cloud hosting, managed services and colocation from Tier III+ data centers in Hillsboro, Portland, Santa Clara, and Dallas.

Through close partnerships with industry-leaders and a commitment to customer satisfaction, Opus Interactive has earned a reputation for willingness to design and build customized hosting solutions that fit unique requirements for equipment, scalability, budget and future growth needs of its customers. Technology, meet humanity.

Headquartered in Portland, Oregon, Opus Interactive is an accredited member of the International Managed Services Provider Alliance and is PCI compliant and SAS70/SSAE16 audited.

InterProse has been known through most of its recent history as designer of web-based applications utilizing open source technology to provide applications focused upon browser capability and not a specific operating system. Capitalizing on open source technology has also carries the benefit of low cost product implementation.

THE SITUATION

InterProse was hosting its app inside a small area in its own office. The infrastructure presented several problems including limited back up, limited redundancy, environmental issues, limited scalability and limited security. With clients including the health care industry, data security was vital. Having to manage its own IT infrastructure was taking away time and focus in growing its business.

THE CUSTOMIZED SOLUTION

InterProse began working with Opus Interactive in moving its servers to Opus' Data Center co-location space. Opus developed a strategy to help Interprose migrate from their colocated infrastructure to a fully managed cloud hosting infrastructure allowing them to focus on their applications, customers and increase operation efficiency and increasing revenue by 32% since making the switch.

To meet the needs, Opus Interactive worked closely with InterProse management team to create a managed cloud hosting solution with complete fully managed backup for all systems all with 100% uptime. The solution allows team to focus on software, not servers. In addition, Opus provides and manages redundant file servers for production and archive systems. This also allows multiple levels of reliable backup solutions for all critical systems.

RESULTS

- ✓ InterProse has increased revenues by 32% since switching to Opus Interactive
- ✓ With Opus Interative taking over IT management, InterProse is able to focus on its core product software.
- ✓ Opus Interactive's infrastructure was instrumental in InterProse becoming compliant by earning its SSAE16.
- ✓ The Opus Interactive Hillsboro Data Center is now a central selling tool for InterProse who frequently take their prospective client on tours of the facility.

"We're in the business of building custom solutions that eliminate the hardware focus and help our customers meet business goals.
For InterProse, a faster deployment and 100% uptime resulted in an increase of revenue by 32%. That's what it's all about."

Chief Executive Officer
Opus Interactive

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