



// Cornerstone Revolutions

Technology, meet humanity.

BACKGROUND

Cornerstone Revolution, Inc. is a Portland based software development firm that specializes in software and service solutions for independent investment advisors.

Cornerstone offers PowerInvestmentTools as a suite of solutions that includes PowerAdvisor Portfolio Management System for investment tracking and performance measurement, PowerTrade Order Management System for portfolio rebalancing and trade order management, PowerOffice with complete back office outsourcing services, and PowerPortal with customized web portals for reporting and document viewing. As a complete software and service provider, Cornerstone's suite of PowerInvestmentTools combines flexibility, ease of use and affordability to manage the complexities of an investment professional's practice.

THE SITUATION

In order to adequately compete with other vendors within their market-space, Cornerstone needed to make its software product available as an online solution. The web-enabled application needed to provide the same level of accessibility, reliability, and security that users of the desktop model currently enjoy. It was also important for Cornerstone to avoid making substantial capital and resource investment into developing a web-based solution.

THE CUSTOMIZED SOLUTION

Instead of redesigning PowerAdvisor into a web-based application, Cornerstone turned to Opus Interactive and their platform for virtual hosting – vClustr™. The Opus team assisted in developing a solution for our desktop application so that it would function in a hosted environment with highly secure data storage for our customers. They not only provided a solution with the highest levels of security and uptime, but there was no need for us to invest in any additional hardware (as other providers required).

About Opus Interactive

Portland, Oregon based Opus Interactive is a full-service Managed Services Provider (MSP). Founded in 1994, the company provides managed hosting, dedicated virtual and standard servers, collocation, and hi-capacity Internet services. With its unique high-density data center model, advanced technology adoption, clean power utilization, and energy efficient hosting solutions, Opus Interactive works with organizations of all sizes helping them reduce IT infrastructure costs and consolidate their server footprint. They team with industry leading partners such as VMware, HP, LeftHand Networks, and Microsoft. Opus Interactive is an accredited member of the International Managed Services Provider Alliance.



“Key factors in our decision to move forward with Opus included their very knowledgeable support, their highly secure virtual environment, and extremely competitive pricing of hosted services. They also provided us with great support during the implementation process and continue to do so well after the sale. We are confident that this is the kind of partner our customers will entrust their data to and enjoy working with.”

Mary Helper
CEO, Cornerstone Revolution, Inc.