



## //Point West Credit Union

**Technology, meet humanity.**

### BACKGROUND

Point West Credit Union was established in 1932 and currently serves the banking and financial needs of employees at 39,000 businesses across the Pacific Northwest. With \$103 million in total assets, Point West currently has over 12,400 members.

### THE SITUATION

Point West Credit Union needed a Managed Services Provider that could lower their costs associated with hosting their website. At the same time they were looking to lower costs, they needed to maintain the highest levels of site redundancy and uptime so they could continue to provide their banking customers with the level of online service they have come to enjoy.

### THE CUSTOMIZED SOLUTION

Point West Credit Union turned to Opus Interactive and vClustr™ virtualization hosting platform. With a virtual server running on the vClustr hosting platform, Point West can realize numerous benefits, including:

- 99.99% Uptime guaranteed through a Service Level Agreement (SLA)
- No need to invest in additional hardware, since virtualization maximizes
- the resources available on a server
- Lowered costs since they're just paying for the resources they use
- (utility model)
- Strong support of Opus Interactive on-site virtualization experts
- Contributing to clean technology solutions



**"We were looking for a local business partner to provide hosting and web maintenance services for our existing website. We needed a partner who was highly secure, had minimal downtime, 24/7 support, and the ability to customize services to our needs. Opus Interactive delivers on all these points at a reasonable price point and is pleasant to work with at the same time."**

**Mike Fletcher**  
COO  
Point West Credit Union

### About Opus Interactive

Portland, Oregon based Opus Interactive is a full-service Managed Services Provider (MSP). Founded in 1994, the company provides managed hosting, dedicated virtual and standard servers, colocation, and hi-capacity Internet services. With its unique high-density data center model, advanced technology adoption, clean power utilization, and energy efficient hosting solutions, Opus Interactive works with organizations of all sizes helping them reduce IT infrastructure costs and consolidate their server footprint. They team with industry leading partners such as VMware, HP, LeftHand Networks, and Microsoft. Opus Interactive is an accredited member of the International Managed Services Provider Alliance.